

# Valley Transportation Authority Adds Video Surveillance to Light Rail Vehicles

Diversified Security Solutions Wins \$1.5 Million Contract with March Networks Mobile Solution

**SANTA CLARA VALLEY TRANSPORTATION AUTHORITY (VTA)** recently selected a March Networks mobile digital video solution for deployment on 80 of its light rail vehicles. The decision followed a bid process that included seven respondents and a three-month equipment demonstration involving three vendors.

Viscom Products, a division of Diversified Security Solutions, Inc. and a March Networks™ Certified Solution Provider, was awarded the \$1.5 million contract to provide and install the March Networks Mobile DVRs (MDVRs) and Enterprise Management Suite software and provide maintenance for three years. Santa Clara VTA will use an 802.11g network for communications from

the onboard MDVRs to its central monitoring station.

“Our decision to equip our light rail vehicles with video surveillance systems stemmed from the large success of the onboard surveillance program on the VTA buses since 2001,” stated Robert Gave, project manager for Santa Clara VTA. “To bring this successful program to our new, low-floor Kinkisharyo light rail vehicles we required an integrated security vendor that could provide us with the highest levels of technology and technical experience, along with superior customer service.

“After an extensive review, we determined that Viscom Products provided the best value to VTA with respect to ▶



## VALLEY TRANSPORTATION AUTHORITY (VTA)

Santa Clara VTA ([www.vta.org](http://www.vta.org)) is an independent, special district responsible for bus, light rail and para-transit operations; congestion management; specific highway improvement projects; and countywide transportation planning. The authority is both an accessible transit provider and a multi-modal transportation planning organization involved with transit, highways and roadways, bikeways and pedestrian facilities.





## DIVERSIFIED SECURITY SOLUTIONS

Diversified Security Solutions (Amex:DVS) provides technology-based integrated electronic security systems, services and emergency preparedness consultation to commercial enterprises and government agencies. Diversified Security Solutions' integration business, Henry Bros. Electronics (HBE), has offices in New Jersey, California, Texas, and Arizona. [www.dssi-hq.com](http://www.dssi-hq.com) or [www.hbeonline.net](http://www.hbeonline.net).



qualifications of the firm, project organization, product stability of the digital video recorder and cost.

The [March Networks] system completed the final demonstration without failure, had excellent image quality, and demonstrated better wireless diagnostic and video download capabilities than the other two systems demonstrated."

Together, Viscom Products and March Networks will provide the transportation authority with high quality and reliable video download capabilities as well as a proactive fleet management system.

James Henry, Diversified Security Solutions CEO, stated, "We are extremely pleased to have been selected by VTA to provide a new level of protection for VTA light rail vehicles. We pride ourselves on our technological leadership and longstanding customer base and believe these qualities were recognized by VTA during its selection."

Peter Strom, March Networks president and CEO stated, "March Networks has invested extensive resources to ensure that our onboard surveillance systems and software meet the demands of our customers in the transportation market. We believe that this new contract for Viscom installation and support paired with March Networks mobile DVRs

is an indication of the tremendous opportunities ahead of us in the transportation space." ▼

North America ..... 1 800 563 5564  
Latin America ..... +5255 5259 9511  
Europe ..... +39 0362 17935  
Asia ..... +65 6818 0963  
Australia and New Zealand ..... +61 1300 089 419  
Middle East and Africa ..... +971 4 399 5525

© 2005. March Networks, An Infinova Company. All rights reserved. Information in this document is subject to change without notice. MARCH NETWORKS, March Networks Command, March Networks Searchlight, March Networks RideSafe, and the MARCH NETWORKS logo are trademarks of March Networks Corporation. Infinova is a trademark of Infinova Corporation. All other trademarks are the property of their respective owners.  
[marchnetworks.com](http://marchnetworks.com)

**MARCH**  
networks  
An Infinova Company